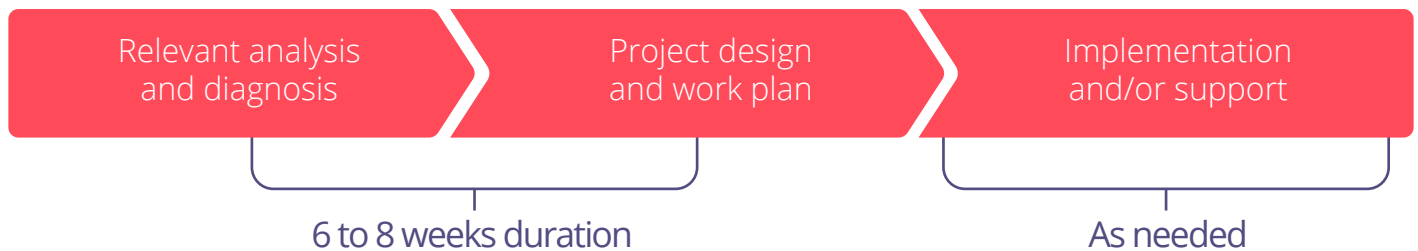


Growth target: To bind and shield pareto customers

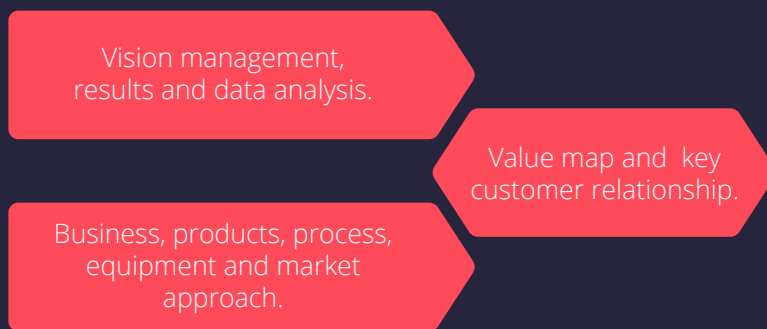
It is done to deepen commercial relationships with key clients that represent 80% sales and thus strengthen the base of future business growth.

Methodology:



Scope

Input analysis



Focused on

Identify opportunities to generate value for customers in a profitable way.

1. Value proposition full view.
2. Co-creation projects and improvements in Productivity, service or quality.
3. Client's commercial development support.
4. Relationship and trust.



Let's talk!

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